

Taj group of companies

TAJ PHARMACEUTICALS LTD.

Regd. Office - 434, Laxmi Plaza, Laxmi Industrial Estate, New Link Road, Andheri (W), Mumbai - 400 053. P.H.: 91-22-2637 4592, 91-22-2637 4593, FAX: 022-2634 1274. Web Site: www.tajpharmaceuticals.com www.tajfordoctors.com E-mail: tajgroup@tajpharmaceuticals.com / tajpharmaceuticals@rediffmail.com

APPLICATION FORM

C & A AGENT

PHOTO

١.	Name of Establishment:					
2.	Full Address:					
	Father's Name/Husband's Name :					
	Date of Birth:					
	Permanent Address:					
	Is there any B. Pharma / M. Pharma / Doctor etc. in your family ? Yes No					
	If 'Yes' Please Provide Details					
	IT Yes Please Provide Details					
	Educational Qualification:					
	Phone No.: (O)					
	Fax No.:					
	E-mail:					
	Website:					
3.	Date of Establishment:					
4.	Constitution of the firm: Prop. / Partnership / Pvt. Ltd. / Public Ltd.					
	Prop. Partnership Pvt. Ltd. Public Ltd.					
5.	Name of Prop. / Partner / Director :					
	D.L. No.:					
	C.S.T. No.:					

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6. Details of Staff:			
I) Sales Staff:			
ii) Office Staff:			
7. Mode of Delivery:			
8. Products presently dealt :1)	2)	3)	
9. Yearly turnover:			
10.No. of outlets in your area:			
11.Area preferred for operation :			
12.Name and Address of your Bankers :			
13.Name of Your Transporters (Bank Ap			
Is anyone in your family involved in Ph	armaceutical Buisno	ess? Yes	No
a) If 'Yes' please Provide Details			
i) Name of Son/s: ii) Name of the Daughter/s: iii) Name of the Brother/s: iii) Name of the Brother/s: b) Person to be contacted in your absence Name: Address: Post: Father's/Husband's Name:	ce:	Tel.No.:	
Relation with the Applicant:	(Signature of th	ne Other Recommen	nded Person)
14.Suggestions, if any:			•••••
Place:Name: Date:			
Seal		(Signature of C	C & A Agent)

TERMS & CONDITIONS FOR C & A AGENT

CRITERIA FOR SELECTION OF C & A AGENTS

- 1. Adequate / Proper storage Godown Minimum 500 to 1500 Sq.ft.
- 2. Good market reputation in terms of service management.
- 3. The Godown should be bacteria free & adequate for the storage of Pharmaceutical

Products, as per the guidelines of the Company.

- 4. Proper Delivery Arrangements.
- 5. Should have all requisite infrastructures in the areas of administration and supply.

FUNCTION OF A C & A AGENT

- 1. Should place order with the Company 30 days in advance.
- 2. Should assist the company in marketing support activities.
- 3. Should maintain proper sales records.
- 4. Should oversee the activities of the company staff & inform on abnormalities, if any.
- 5. Should provide proper feed back for the marketing activities in his territory.

OTHER TERMS & CONDITIONS

- 1. Goods will be supplied on FOR destination Basis.
- 2. The products include all types of medicines including Allopathic, Herbals,

Ayurvedic, Diabetics Care Products, Insulin, Growth Hormones, Food,

Nutraceuticals, Life Saving Drugs, etc. We also offer complete range of medicines

for regular health & Personal Care, Body Care & Skin Care.

- 3. Company will provide sales support and also incentive schemes from time to time.
- 4. Replacement against manufacturers' defects and dateexpired goods.
- 5. Tax elements to be handled by the C & A Agents / Distributors, as per rules.
- 6. Publicity materials like Posters, Brochures, Pamphlets and Stickers will be supplied.
- 7. The Prices are subject to change without notice.
- 8. All disputes are subject to Mumbai Jurisdiction only / arbitration clause will also apply.

(Signature of C & A Agent)